

# Quanteon

FIXED-SCOPE COMMERCIAL OFFER

## Assured Mission Baseline

A bounded 10-working-day engagement to decide whether one critical mission should proceed, reshape or stop.



Commercial item	Terms
Fixed fee	CHF 25,000 excluding VAT and agreed expenses
Payment	60% at order; 40% on delivery
Duration	10 working days from kickoff, subject to timely access
Scope	One asset group, route or mission; one operational decision
Hardware	No hardware purchase required

**The engagement is valuable even when the recommendation is not to proceed.**

## SCOPE AND METHOD

# One decision, fully framed

## Customer selects

- One asset group, recurring route or operational mission
- One decision that better evidence should improve
- The accountable human authority

## Quanteon working method

1. Kickoff and mission-framing workshop
2. Review of available evidence, workflows, systems and constraints
3. Failure modes, critical-signal and uncertainty mapping
4. Living-twin baseline and information-model definition
5. Deterministic, probabilistic, AI and human-authority allocation
6. Governed target workflow and Mission Assurance Record design
7. Architecture, validation plan, economics and executive recommendation

## Deliverables

- Mission and decision definition
- Evidence-source and gap map
- Living-twin baseline and context model
- Reasoning and confidence allocation
- Decision-authority and escalation matrix
- Target operating workflow
- Acceptance criteria and first economics model
- Proceed / reshape / stop recommendation
- Separately priced field-validation proposal where justified

**Local operational controls, permits, safety systems and authorization procedures remain authoritative throughout.**

## TERMS, BOUNDARIES AND ACCEPTANCE

# Commercial clarity before work begins

## Customer responsibilities

- Nominate an operational owner and accountable authority.
- Provide representative evidence, documents and expert access in the agreed time window.
- Identify site, safety, privacy, data and cybersecurity constraints before kickoff.
- Review interim findings promptly and attend the executive readout.

## Explicit exclusions

- Hardware procurement, rental, fabrication or field deployment
- Safety case, conformity assessment, regulatory approval or certification
- Penetration testing, cybersecurity certification or formal legal/compliance opinion
- Detailed engineering design, survey-grade modelling or guaranteed ROI
- Travel and expenses unless explicitly included in the signed order

## Acceptance

Field	Customer entry
Customer legal entity	
Selected asset group / route / mission	
Operational decision in scope	
Kickoff target date	
Customer signatory / date	
Quanteon signatory / date	

*This document is a commercial scope template and not legal advice. Final contractual terms are set in the signed order or statement of work.*

## Quanteon contact

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